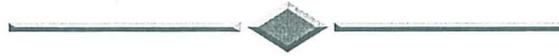




ADDITIONAL AGENDA



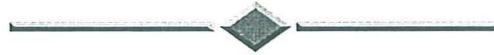
FOR THE *REGULAR MEETING OF RED DEER CITY COUNCIL*

TO BE HELD IN

THE COUNCIL CHAMBERS, CITY HALL

*MONDAY, March 9, 2009*

COMMENCING AT 3:00 P.M.



(1) REPORTS

1. City Manager – *Re: Emergency Medical Services – Contract with Alberta Health Services* ..1



**DATE:** March 3, 2009

**TO:** Elaine Vincent  
Manager of Legislative and Administrative Services

**FROM:** Craig Curtis

**SUBJECT:** Emergency Medical Services- Contract with Alberta Health Services

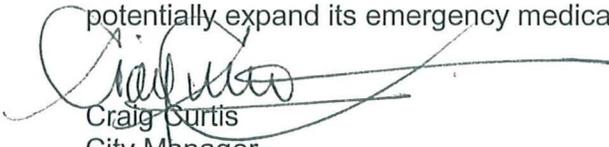
### **Background**

On April 1, 2009 Governance and funding for the provision of Emergency Medical Services Dispatch (EMSD) will transition to Alberta Health Services (AHS). Initially AHS had issued a Request for Proposal for the delivery of dispatch services. AHS had selected preferred proponents but contract negotiations have not yet been concluded. The City of Red Deer was not selected as a preferred proponent. The delivery model for dispatch is not yet finalized and the consolidation plan has not been shared by AHS. The City of Red Deer has been approached to continue to provide service to its current service area although the length of the contract and the terms are not yet known. AHS officials expressed an interest in understanding the City of Red Deer's ability to take on additional work and were asked to complete a letter of intent to show continued interest in dispatch. On February 27<sup>th</sup>, a letter to AHS officials was sent indicating the City of Red Deer's interest in continuing to be in the dispatch business and advising that there is additional capacity to expand beyond its current service area. Meetings with AHS officials are scheduled for March 11<sup>th</sup>.

### **Recommendations**

It is recommended that:

City Council endorse the approach taken by administration to attempt to secure and potentially expand its emergency medical service dispatch service area.

  
Craig Curtis  
City Manager

cc Director of Development Services  
cc ES Manager



OFFICE OF THE CITY MANAGER

February 27, 2009

Alberta Health Services  
jim.garland@albertahealthservices.ca

Dear Mr. Garland:

In follow up to our conversation of last week, please consider this letter as a continued Expression of Interest for The City of Red Deer to not only continue to provide dispatch services for EMS for its current service area, but to also consider major expansion of the area served to meet the capacity needed across the Province.

As was demonstrated in our submission on the Alberta Health Services Request for Proposals for Consolidated Dispatch, The City of Red Deer believes that it can effectively help AHS achieve its transition goals by expansion of its current service area. The City of Red Deer has the following attributes that will assist AHS in achieving its consolidation goals including:

- 1) Corporate Strategic Fit: We have the vision, experience, culture and structure to support this initiative.
- 2) Proven Dispatch Relationships: We have a strong history of establishing a cooperative working relationship with partners to facilitate joint problem solving to enable excellent service delivery.
- 3) Strong Leadership and People: We have highly trained, highly professional staff that will lead the project and perform the direct service.
- 4) Attainable Transition Plan: We have an excellent understanding of the dispatch business and would work with our partners to enable a seamless transition.
- 5) Sound Financial Plan: We have demonstrated how the expansion of the current service area benefits the bottom line costs for dispatch, and believe cost savings can be achieved with larger service areas.

The City of Red Deer's dispatch centre has additional capacity available and can be mobilized to assist in both short and long-term needs for dispatch. Now that the goals of AHS to consolidate further are understood, we would be excited to discuss opportunities to expand the service area to better align with your goals.

Alberta Health Services  
February 28, 2009  
Page 2 of 2

We look forward to continuing to work together to shape a coordinated, responsive and cost effective delivery model for EMS dispatch. Please don't hesitate to contact me at 403-342-8156.

Yours truly,

A handwritten signature in black ink, appearing to read 'Craig Curtis', with a long horizontal flourish extending to the right.

Craig Curtis  
City Manager

- c. Mayor Morris Flewwelling, The City of Red Deer  
City Councillors, The City of Red Deer  
Paul Goranson, Director of Development Services, The City of Red Deer

*Comments:*

We endorse the approach taken.

"Morris Flewwelling"  
Mayor

"Craig Curtis"  
City Manager